TO: ALL BIDDERS

RE: BID \# 22-405-040 REVISED Board Date Bulk Lubricants

The apparent low qualified bidders for the subject bid is: Hunt \& Sons Inc.
A spreadsheet is attached for your review.
This item is scheduled to be heard by the Board of Supervisors on Tuesday, 6/28/22. Board of Supervisors Policy C-17, section 5.6.5, contains the procedure for the protest process. Copies are available upon request.

Following Board of Supervisors approval, a purchase contract will be issued for the awarded period.

All bids are on file in the Procurement \& Contracts Office, and are available to review by appointment between 8:00 a.m. - 12:00 p.m. and 1:00 p.m. - 4:00 p.m., Monday through Friday.

For questions, please contact James Jakubowski (530) 621-5834.
Thank you for your participation in the competitive bid process.

## 22-405-040 Bulk Lubricants

| estimated useage |  | Flyers Energy |  | Hunt \& Sons, Inc |  | Ramos Oil Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | unit price | estimated annual cost | unit price | estimated annual cost | unit price | estimated annual cost |
| 400 | gals | 3.04 | \$1,216.00 | 2.79 | \$1,116.00 | 3.22 | \$1,288.00 |
| 800 | gals | 14.16 | \$11,328.00 | 10.99 | \$8,792.00 | 12.60 | \$10,080.00 |
| 25 | gals | 14.16 | \$354.00 | 13.99 | \$349.75 | 12.80 | \$320.00 |
| 10 | drums | 861.30 | \$8,613.00 | 659.45 | \$6,594.50 | 766.70 | \$7,667.00 |
| 3 | pails | 119.05 | \$357.15 | 84.95 | \$254.85 | 99.05 | \$297.15 |
| 500 | gals | 10.81 | \$5,405.00 | 9.99 | \$4,995.00 | 13.75 | \$6,875.00 |
| 5 | drums | 859.10 | \$4,295.50 | 989.45 | \$4,947.25 | 652.30 | \$3,261.50 |
| 500 | gals | 13.90 | \$6,950.00 | 13.99 | \$6,995.00 | 19.89 | \$9,945.00 |
| 3 | drums | 809.77 | \$2,429.31 | 824.45 | \$2,473.35 | 1131.35 | \$3,394.05 |
| 3 | drums | 960.62 | \$2,881.86 | 996.00 | \$2,988.00 | 956.00 | \$2,868.00 |
| 2 | pails | 98.74 | \$197.48 | 94.15 | \$188.30 | 90.65 | \$181.30 |
| 1 | drum | 588.71 | \$588.71 | 550.00 | \$550.00 | 681.45 | \$681.45 |
| 5 | pails | 58.59 | \$292.95 | 50.00 | \$250.00 | 63.05 | \$315.25 |
| 2 | drums | 588.71 | \$1,177.42 | 550.00 | \$1,100.00 | 646.25 | \$1,292.50 |
| 1 | drum | 588.71 | \$588.71 | 570.00 | \$570.00 | 754.60 | \$754.60 |
| 5 | pails | 62.39 | \$311.95 | 100.00 | \$500.00 | 91.35 | \$456.75 |
| 250 | gals | 11.40 | \$2,850.00 | 10.99 | \$2,747.50 | 12.97 | \$3,242.50 |
| 2 | pails | 102.09 | \$204.18 | 64.95 | \$129.90 | 112.75 | \$225.50 |
| 2 | drums | 2374.94 | \$4,749.88 | 1596.00 | \$3,192.00 | 2552.00 | \$5,104.00 |
| 5 | pails | 225.77 | \$1,128.85 | 139.65 | \$698.25 | 231.70 | \$1,158.50 |
| 4 | drums | 1980.43 | \$7,921.72 | 1636.00 | \$6,544.00 | 2380.00 | \$9,520.00 |
| 20 | pails | 179.82 | \$3,596.40 | 150.15 | \$3,003.00 | 223.30 | \$4,466.00 |
| 20 | pails | 149.13 | \$2,982.60 | 174.65 | \$3,493.00 | 214.55 | \$4,291.00 |
| 1 | drum | 2760.15 | \$2,760.15 | 2034.45 | \$2,034.45 | 2332.00 | \$2,332.00 |
| 5 | pails | 253.83 | \$1,269.15 | 194.95 | \$974.75 | 30.40 | \$152.00 |
| 1 | drum | 1675.98 | \$1,675.98 | 1316.00 | \$1,316.00 | 1648.00 | \$1,648.00 |
| 300 | tubes | 3.873 | \$1,161.90 | 3.23 | \$969.00 | 3.89 | \$1,167.00 |
| 5 | pails | 294.59 | \$1,472.95 | 108.15 | \$540.75 | 142.45 | \$712.25 |
| 5 | pails | 294.59 | \$1,472.95 | 111.65 | \$558.25 | 142.45 | \$712.25 |
| 2 | pails | 90.41 | \$180.82 | 99.95 | \$199.90 | 109.55 | \$219.10 |
| 2 | drums | 809.77 | \$1,619.54 | 1264.45 | \$2,528.90 | 5871.25 | \$11,742.50 |
| 2 | drums | 1001.74 | \$2,003.48 | 769.45 | \$1,538.90 | 1141.80 | \$2,283.60 |
| 20 | drums | 0.00 | \$0.00 | 25.00 | \$500.00 | 25.00 | \$500.00 |
| 10 | drums | 0.00 | \$0.00 | 20.00 | \$200.00 | 25.00 | \$250.00 |
| 10 | drums | 0.00 | \$0.00 | 20.00 | \$200.00 | 25.00 | \$250.00 |
| 1 | drum | 575.41 | \$575.41 | 604.45 | \$604.45 | 492.25 | \$492.25 |
| 500 | gals | 13.90 | \$6,950.00 | 13.99 | \$6,995.00 | 19.89 | \$9,945.00 |
| 2 | drums | 809.77 | \$1,619.54 | 824.45 | \$1,648.90 | 1131.55 | \$2,263.10 |
| 400 | lbs | 2.40 | \$960.00 | 2.49 | \$996.00 | 2.39 | \$956.00 |
| 2 | drums | 960.62 | \$1,921.24 | 996.00 | \$1,992.00 | 996.00 | \$1,992.00 |
| 5 | pails | 128.71 | \$643.55 | 87.15 | \$435.75 | 221.20 | \$1,106.00 |
| 10 | pails | 179.82 | \$1,798.20 | 150.15 | \$1,501.50 | 223.30 | \$2,233.00 |
| 2 | pails | 97.40 | \$194.80 | 174.65 | \$349.30 | 214.55 | \$429.10 |
| 100 | gals | 11.40 | \$1,140.00 | 10.99 | \$1,099.00 | 12.97 | \$1,297.00 |
| 1 | drum | 699.90 | \$699.90 | 659.45 | \$659.45 | 728.75 | \$728.75 |
| 10 | pails | 58.59 | \$585.90 | 50.00 | \$500.00 | 63.05 | \$630.50 |
| 2 | drums | 588.71 | \$1,177.42 | 550.00 | \$1,100.00 | 681.45 | \$1,362.90 |
| 1 | drum | 1675.98 | \$1,675.98 | 1316.00 | \$1,316.00 | 1648.00 | \$1,648.00 |
| 1 | pails | 212.83 | \$212.83 | 124.95 | \$124.95 | 201.30 | \$201.30 |
| 2 | qtr drums | 520.18 | \$1,040.36 | 375.60 | \$751.20 | 489.60 | \$979.20 |
| 300 | tubes | 3.873 | \$1,161.90 | 3.23 | \$969.00 | 3.89 | \$1,167.00 |
| 5 | pails | 294.59 | \$1,472.95 | 108.15 | \$540.75 | 142.45 | \$712.25 |
| 2 | drums | 861.30 | \$1,722.60 | 659.45 | \$1,318.90 | 766.70 | \$1,533.40 |
| 900 | gals | 14.16 | \$12,744.00 | 10.99 | \$9,891.00 | 13.70 | \$12,330.00 |
| 2 | drums | 859.20 | \$1,718.40 | 989.45 | \$1,978.90 | 652.30 | \$1,304.60 |
| 600 | gals | 18.19 | \$10,914.00 | 11.99 | \$7,194.00 | 12.68 | \$7,608.00 |
| 3 | drums | 820.72 | \$2,462.16 | 714.45 | \$2,143.35 | 713.35 | \$2,140.05 |
| 2 | pails | 58.59 | \$117.18 | 50.00 | \$100.00 | 68.25 | \$136.50 |
| 6 | drums | 588.17 | \$3,529.02 | 550.00 | \$3,300.00 | 646.25 | \$3,877.50 |
| 3 | drums | 588.71 | \$1,766.13 | 570.00 | \$1,710.00 | 754.60 | \$2,263.80 |
| 5 | pails | 225.77 | \$1,128.85 | 139.65 | \$698.25 | 231.70 | \$1,158.50 |
| 1 | drum | 13.90 | \$13.90 | 1264.45 | \$1,264.45 | 5871.25 | \$5,871.25 |
| 400 | gals | 3.04 | \$1,216.00 | 2.79 | \$1,116.00 | 3.22 | \$1,288.00 |
| 10 | drums | 0.00 | \$0.00 | 25.00 | \$250.00 | 25.00 | \$250.00 |
| 3 | drums | 0.00 | \$0.00 | 20.00 | \$60.00 | 25.00 | \$75.00 |
| 2 | drums | 0.00 | \$0.00 | 20.00 | \$40.00 | 25.00 | \$50.00 |
| Total: <br> Prompt Payment |  |  |  |  |  |  |  |
|  |  |  | \$145,199.81 |  | \$126,680.65 |  | \$167,683.70 |
|  |  | NET |  | 2\% 20 days | 124147.037 | NET |  |
| Prompt Payment |  | NO FORM |  |  |  |  |  |
|  | al Vendor Disc | SUBMITTED |  | YES 5\% | \$117,939.69 | No |  |

