



The County of El Dorado

Chief Administrative Office

Procurement & Contracts Division
Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 23-725-010
Avaya IP Phone J179

The apparent low qualified bidder for the subject bid is: Hypertec USA of Tempe, AZ.

A spreadsheet is attached for your review.

This item is scheduled to be heard by the Board of Supervisors on Tuesday, 10/18/2022. Board of Supervisors Policy C-17, Section 5.6.5, contains the procedure for the protest process. Copies are available upon request.

Following Board of Supervisors approval, a purchase contract will be issued for the awarded period.

This notification is posted on the following websites:

<https://pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.edcgov.us/Government/Contracts/Pages/Bid-Results.aspx>

All bids are on file in the Procurement & Contracts Office and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Rick Blake, Sr. Buyer (530) 621-5873.

Thank you for your participation in the competitive bid process.


Michele Weimer (Sep 21, 2022 12:07 PDT)

Purchasing Agent

**BID #23-725-010 - Evaluation
New Avaya IP Phone J179**

Name of Firm		Hypertec USA		Network Craze		Prospect Communications	
City/State		Tempe, AZ		East Syracuse, NY		San Diego, CA	
Telephone		866-787-0426		315-870-7995		858-459-3200	
Fax #		480-626-9001		315-679-4277		858-459-3287	
ARO Delivery Time		30 Days		7-10 Days		< 5 Dats	
LVN Certified?		No		No		No	
Invoice Terms		Net 45		Net 45		Net 45	
Description	QTY	Price	Ext. Total	Price	Ext. Total	Price	Ext. Total
Avaya J179, 24-Key Self-Labeling Gigabit VoIP Telephone #700513569	900	\$ 113.98	\$ 102,582.00	\$ 114.00	\$ 102,600.00	\$ 117.00	\$ 105,300.00
Sub-Total			\$ 102,582.00		\$ 102,600.00		\$ 105,300.00
LVP		No	\$ -	No	\$ -	No	\$ -
Prompt Payment Disc.		Net 45	\$ -	Net 45	\$ -	Net 45	\$ -
Grand Total:			\$ 102,582.00		\$ 102,600.00		\$ 105,300.00
NOTES:							

**BID #23-725-010 - Evaluation
New Avaya IP Phone J179**

Name of Firm		Synergy Telcom Inc.		Cymbal Communications		Oakdale Communications Solutions	
City/State	Telephone Fax #	800-201-7590 317-713-1658	Indianapolis, IN	Bartlett, IL	732-446-7200 732-446-7202	Englishtown, NJ	
ARO Delivery Time	3-14 Days	3-14 Days	3-14 Days	3-14 Days	10 Business Days		
LVN Certified? Invoice Terms	No Net 45	No Net 45	No Net 45	No Net 45	No Net 45	No Net 45	
Description	QTY	Price	Ext. Total	Price	Ext. Total	Price	Ext. Total
Avaya J179, 24-Key Self-Labeling Gigabit VoIP Telephone #700513569	900	\$ 126.00	\$ 113,400.00	\$ 126.00	\$ 113,400.00	\$ 145.00	\$ 130,500.00
Sub-Total		No	\$ 113,400.00	No	\$ 113,400.00	No	\$ 130,500.00
LVP		Net 45	\$ -	Net 45	\$ -	Net 45	\$ -
Prompt Payment Disc.			\$ -		\$ -		\$ -
Grand Total:			\$ 113,400.00		\$ 113,400.00		\$ 130,500.00
NOTES:							