



# The County of El Dorado

## Chief Administrative Office

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**Procurement & Contracts Division**  
Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 23-204-058  
Network Switches and Accessories

The apparent low qualified bidder for the subject bid is: Saitech Inc., of Fremont, CA

A spreadsheet is attached for your review.

This item is scheduled to be heard by the Board of Supervisors on Tuesday, 06/06/2023. Board of Supervisors Policy C-17, Section 3.3.1, Subsection F, contains the procedure for the protest process. Copies are available upon request.

Following Board of Supervisors approval, a purchase contract will be issued for the awarded period.

This notification is posted on the following websites:

<https://pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.edcgov.us/Government/Contracts/Pages/Bid-Results.aspx>

All bids are on file in the Procurement & Contracts Office, and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact James Jakubowski, Buyer (530) 621-5834.

Thank you for your participation in the competitive bid process.

Purchasing Agent

Bids Evaluation 23-204-058		VENDOR	Carahsoft Technologies		Saitech, Inc.		NetExperts, LLC		GreenPages, Inc.		Zones, LLC		Databl Inc.		Key Code Media, Inc.		Sunflower Lab LLC		Insight Public Sector, Inc.		Mother Lode Electronics, Inc.		Itech Devices, Inc.		EYEP Solutions, Inc.		GigaKOM		Questivity, Inc.		All About IT, Inc.		Titanium Technologies		
Information Technology		LOCATION	Reston, VA		Fremont, CA		Walnut Creek, CA		Portsmouth, NH		Auburn, CA		Mahwah, NJ		Burbank, CA		Hilliard, OH		Chandler, AZ		El Dorado Hills, CA		Fremont, Ca		Cameron Park, CA		San Diego, CA		Santa Clara, CA		Houston, TX		Graylake, IL		
		REFERENCE ID	A		B		C		D		E		F		G		H		I		J		K		L		M		N		O		P		
QTY	UOM	DESCRIPTION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	UNIT PRICE	EXTENSION	
4	ea	NBK-C93240YC-FX3	\$0.00	\$0.00	\$13,270.00	\$53,080.00	\$13,406.95	\$53,627.80	\$13,223.93	\$52,895.72	\$13,293.92	\$53,175.68	\$14,074.07	\$56,286.28	\$14,998.59	\$59,994.36	\$14,310.51	\$57,242.04	\$14,725.47	\$58,901.88	\$16,538.68	\$66,154.72	\$18,879.00	\$75,516.00	\$17,500.00	\$70,000.00	\$15,641.44	\$62,565.76	\$13,287.19	\$53,148.78	\$118,812.89	\$475,251.56	\$14,338.00	\$57,382.00	
4	ea	CON-SNT-NKVCPCX2	\$0.00	\$0.00	\$1,370.00	\$5,480.00	\$1,393.60	\$5,574.40	\$3,796.72	\$15,186.88	\$3,816.81	\$15,267.24	\$4,950.81	\$19,827.24	\$1,527.51	\$6,110.04	\$4,022.77	\$16,091.08	\$3,999.29	\$15,997.16	\$1,395.00	\$5,580.00	\$1,569.00	\$6,276.00	\$4,799.43	\$19,197.72	\$4,490.81	\$17,983.24	\$5,091.07	\$20,364.28	\$7,405.20	\$29,620.80	\$5,032.00	\$20,128.00	
4	ea	NKX-MEM-4GB	\$0.00	\$0.00	\$450.00	\$1,800.00	\$438.75	\$1,755.00	\$437.18	\$1,748.72	\$439.89	\$1,759.56	\$458.89	\$1,835.56	\$491.15	\$1,964.60	\$463.63	\$1,854.52	\$490.93	\$1,843.72	\$524.37	\$2,097.48	\$458.00	\$1,832.00	\$557.73	\$2,230.92	\$517.57	\$2,070.28	\$501.48	\$2,005.92	\$7,768.40	\$71,073.60	\$446.00	\$1,784.00	
4	ea	CIAT1N930DXFY	\$0.00	\$0.00	\$13,120.00	\$52,480.00	\$13,346.64	\$53,386.56	\$13,089.21	\$52,356.84	\$13,158.42	\$52,633.68	\$13,726.69	\$54,906.76	\$14,091.88	\$56,767.52	\$13,880.40	\$55,521.60	\$13,787.53	\$55,150.12	\$15,685.39	\$62,741.56	\$13,679.00	\$54,716.00	\$16,683.30	\$66,733.20	\$15,482.02	\$61,928.08	\$13,079.42	\$52,317.68	\$2,815.60	\$11,262.40	\$13,570.00	\$54,280.00	
23	ea	GLC-TE	\$0.00	\$0.00	\$230.00	\$5,290.00	\$225.59	\$5,189.57	\$226.05	\$5,199.15	\$227.24	\$5,226.52	\$139.48	\$3,208.04	\$256.42	\$5,897.66	\$243.04	\$5,589.92	\$255.97	\$5,887.31	\$278.98	\$6,416.54	\$279.00	\$6,417.00	\$292.44	\$6,726.12	\$267.37	\$6,149.51	\$292.04	\$6,716.92	\$10,889.74	\$250,464.02	\$240.00	\$5,520.00	
6	ea	GLC-SX-MMD	\$0.00	\$0.00	\$250.00	\$1,500.00	\$248.12	\$1,488.72	\$248.60	\$1,491.60	\$249.83	\$1,499.58	\$253.88	\$1,523.28	\$262.01	\$1,682.06	\$287.29	\$1,603.74	\$281.52	\$1,689.12	\$306.82	\$1,840.92	\$319.00	\$1,914.00	\$321.63	\$1,929.78	\$294.06	\$1,764.36	\$314.57	\$1,887.42	\$3,124.41	\$18,746.46	\$264.00	\$1,584.00	
6	ea	SFP-10G-SR-S	\$0.00	\$0.00	\$320.00	\$1,920.00	\$305.65	\$1,833.90	\$305.71	\$1,834.26	\$307.34	\$1,844.04	\$325.38	\$1,952.28	\$346.79	\$2,080.74	\$330.88	\$1,985.28	\$340.43	\$2,042.58	\$382.35	\$2,294.10	\$448.00	\$2,688.00	\$398.20	\$2,389.20	\$361.61	\$2,169.66	\$372.10	\$2,232.60	\$6,224.65	\$37,347.90	\$327.00	\$1,962.00	
8	ea	SFP-10G-LR-S	\$0.00	\$0.00	\$880.00	\$7,040.00	\$872.86	\$6,982.88	\$873.06	\$6,984.48	\$877.69	\$7,021.52	\$429.20	\$3,433.60	\$990.26	\$7,922.08	\$944.83	\$7,558.64	\$972.20	\$7,777.60	\$1,091.93	\$8,735.44	\$1,289.00	\$10,312.00	\$1,094.16	\$8,753.28	\$1,032.67	\$8,281.36	\$906.30	\$7,250.40	\$33,196.75	\$265,590.00	\$898.00	\$7,184.00	
4	ea	QSFP-H40G-CURM	\$0.00	\$0.00	\$290.00	\$1,160.00	\$296.35	\$1,145.40	\$288.88	\$1,155.62	\$289.55	\$1,158.20	\$302.06	\$1,208.24	\$326.68	\$1,306.72	\$305.18	\$1,220.72	\$303.39	\$1,213.56	\$345.15	\$1,380.60	\$279.00	\$1,116.00	\$332.69	\$1,330.76	\$340.68	\$1,362.72	\$325.65	\$1,303.80	\$1,684.28	\$6,657.04	\$267.00	\$1,088.00	
NOTES																																			
CARAHSOFT DID NOT BID SPECIFIED BRAND																																			
		DISC. %	\$0.00		\$129,730.00		\$130,983.23		\$130,853.17		\$139,586.02		\$144,191.28		\$145,735.78		\$148,667.54		\$150,503.05		\$157,241.36		\$179,290.96		\$180,787.00		\$179,290.96		\$184,234.67		\$147,227.78		\$1,166,013.78		\$150,962.00
		L.V.P. 5%			\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
		FREIGHT			\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
		TAX %	\$0.00	TAX % 0.25%	\$5,922.68	TAX % 0.25%	\$5,941.84	TAX % 0.25%	\$5,883.03	TAX % 0.25%	\$5,914.02	TAX % 0.25%	\$5,730.23	TAX % 0.25%	\$6,670.80	TAX % 0.25%	\$6,357.03	TAX % 0.25%	\$6,546.85	TAX % 0.25%	\$7,335.88	TAX % 0.25%	\$8,233.09	TAX % 0.25%	\$7,702.20	TAX % 0.25%	\$6,858.35	TAX % 0.25%	\$6,150.03	TAX % 0.25%	\$92,823.27	TAX % 0.25%	\$6,307.48		\$6,307.48
		TOTAL	\$0.00	TOTAL	\$135,672.68	TOTAL	\$136,825.07	TOTAL	\$144,736.20	TOTAL	\$138,520.74	TOTAL	\$149,921.51	TOTAL	\$152,406.58	TOTAL	\$155,024.57	TOTAL	\$157,049.90	TOTAL	\$156,715.18	TOTAL	\$169,020.09	TOTAL	\$178,028.64	TOTAL	\$171,193.32	TOTAL	\$153,871.81	TOTAL	\$1,258,837.05	TOTAL	\$157,169.48		\$157,169.48