



The County of El Dorado

Chief Administrative Office

Procurement & Contracts Division

Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 24-292-033
Road Salt and Sea Salt

The apparent low qualified bidder for the subject bid is Cinderlite Trucking Corporation of Carson City, NV.

Board of Supervisors Policy C-17, Section 3.3.1, Subsection F, contains the procedure for the protest process. Copies are available upon request.

A purchase order will be issued ten (10) business days following the date this notification is posted on the following websites:

<https://pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.edcgov.us/Government/Contracts/Pages/Bid-Results.aspx>

All bids are on file in the Procurement & Contracts Office and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Rick Blake, Sr. Buyer (530) 621-5873.

Thank you for your participation in the competitive bid process.


Purchasing Agent

**EVALUATION FOR THE 2023/2024
WINTER SEASON**

Bid # 24-292-033
ROAD SALT
SEA SALT

COUNTY HAULING EXPENSE CALCULATION

Cost of Driver/Truck \$50.00/hour
 Average Speed 30 miles per hour
 RATE TO HAUL \$50.00 / 30 mph = \$1.67/mile
 Average Truck Capacity 24 tons

County Hauling Cost to 1121 Shakori Drive, Meyers, CA 96150

VENDOR	Plant Location	Miles 1-Way	X	2	X	Hauling Rate per Mile	=	Mileage Cost	X	Number of Trips (408 tons @ 24 tons / trip)	=	Total Hauling	Notes
McArthur Farm Supply, Inc McArthur, CA	8300 North Ellerbeck Road Grantsville, UT 84029	551	X	2	X	\$1.67	=	\$1,840.34	X	17	=	\$31,285.78	No Sea Salt available at Fallon Plant Location for 2023/2024 Winter Season
Cinderlite Trucking Carson City, NV	8300 North Ellerbeck Road Grantsville, UT 84029	551	X	2	X	\$1.67	=	\$1,840.34	X	17	=	\$31,285.78	No Sea Salt available at Fallon Plant Location for 2023/2024 Winter Season
Cinderlite Trucking Carson City, NV	2689 Huck Salt Road Fallon, NV 89406	124	X	2	X	\$1.67	=	\$414.16	X	17	=	\$7,040.72	Road Salt from Fallon, NV

Bid # 24-292-033
ROAD SALT
SEA SALT

Product + County Hauling to 1121 Shakori Drive, Meyers, CA 96150

VENDOR	Product Description	Cost per Ton	X	Tons	=	Bid Total	-	Terms Discount *	=	Product Subtotal	+	Evaluated Total County Hauling & Product	Product Pick-Up Location	
McArthur Farm Supply, Inc McArthur, CA	Road Salt, Wet Course (Bulk)	\$75.00	X	204	=	\$15,300.00	-	\$0.00	=	\$15,300.00	=	\$46,585.78	Grantsville, Utah	
McArthur Farm Supply, Inc McArthur, CA	Sea Salt, Clean (Bulk)	\$84.00	X	204	=	\$17,136.00	-	\$0.00	=	\$17,136.00	=	\$48,421.78	Grantsville, Utah	
5% Local Vendor Preference											No	\$0.00		
Terms											Net 45 Days			
Evaluated Total											2 Days ARO		\$95,007.56	
Cinderlite Trucking Carson City, NV	Road Salt, Wet Course (Bulk)	\$77.00	X	204	=	\$15,708.00	-	\$0.00	=	\$15,708.00	=	\$22,748.72	Fallon, NV	
Cinderlite Trucking Carson City, NV	Sea Salt, Clean (Bulk)	\$46.00	X	204	=	\$9,384.00	-	\$0.00	=	\$9,384.00	=	\$40,669.78	Grantsville, Utah	
5% Local Vendor Preference											No	\$0.00		
Terms											1%/30-Days		\$0.00	
Evaluated Total											2 Days ARO		\$63,418.50	

Vendor Hauling / Delivery to 1121 Shakori Drive, Meyers, CA 96150

VENDOR	Product Description	Vendor Hauling Rate	X	Tons	=	Hauling Rate	-	Number of Trips	=	Hauling Subtotal	+	Evaluated Total Vendor Hauling + Product	Product Pick-Up Location	
McArthur Farm Supply, Inc McArthur, CA	Road Salt, Wet Course (Bulk)	\$195.00	X	204	=	\$39,780.00	x	17	=	\$676,260.00	=	\$691,560.00	Grantsville, Utah	
McArthur Farm Supply, Inc McArthur, CA	Sea Salt, Clean (Bulk)	\$204.00	X	204	=	\$41,616.00	x	17	=	\$707,472.00	=	\$724,608.00	Grantsville, Utah	
5% Local Vendor Preference											No	\$0.00		
Terms											N/A		2 Days ARO	
Evaluated Total													\$1,416,168.00	
Cinderlite Trucking Carson City, NV	Road Salt, Wet Course (Bulk)	\$49.00	X	204	=	\$9,996.00	x	17	=	\$169,932.00	=	\$185,640.00	Fallon, NV	
Cinderlite Trucking Carson City, NV	Sea Salt, Clean (Bulk)	\$160.00	X	204	=	\$32,640.00	x	17	=	\$554,880.00	=	\$564,264.00	Grantsville, Utah	
5% Local Vendor Preference											No		\$0.00	
Terms											Net 45 Days		1%/30-Days	\$0.00
Evaluated Total											2 Days ARO		2 Days ARO	\$749,904.00

** Evaluation is exclusive of sales tax

EVALUATION FOR THE 2024/2025 WINTER SEASON

Bid # 24-292-033
ROAD SALT
SEA SALT

COUNTY HAULING EXPENSE CALCULATION

Cost of Driver/Truck \$50.00/hour
 Average Speed 30 miles per hour
 RATE TO HAUL \$50.00 / 30 mph = \$1.67/mile
 Average Truck Capacity 24 tons

County Hauling Cost to 1121 Shakori Drive, Meyers, CA 96150

VENDOR	Plant Location	Miles 1-Way	X	2	X	Hauling Rate per Mile	=	Mileage Cost	X	Number of Trips (408 tons @ 24 tons / trip)	=	Total Hauling County	Notes
McArthur Farm Supply, Inc McArthur, CA	8300 North Ellerbeck Road Grantsville, UT 84029	551	X	2	X	\$1.67	=	\$1,840.34	X	17	=	\$31,285.78	
Cinderlite Trucking Carson City, NV	2689 Huck Salt Road Fallon, NV 89406	124	X	2	X	\$1.67	=	\$414.16	X	17	=	\$7,040.72	

Bid # 24-292-033
ROAD SALT
SEA SALT

Product + County Hauling to 1121 Shakori Drive, Meyers, CA 96150

VENDOR	Product Description	Cost per Ton	X	Tons	=	Bid Total	-	Terms Discount *	=	Product Subtotal	+	Evaluated Total County Hauling & Product	Product Pick-Up Location
McArthur Farm Supply, Inc McArthur, CA	Road Salt, Wet Course (Bulk)	\$75.00	X	204	=	\$15,300.00	-	\$0.00	=	\$15,300.00	=	\$46,585.78	Grantsville, Utah
McArthur Farm Supply, Inc McArthur, CA	Sea Salt, Clean (Bulk)	\$84.00	X	204	=	\$17,136.00	-	\$0.00	=	\$17,136.00	=	\$48,421.78	Grantsville, Utah
5% Local Vendor Preference												No	\$0.00
Terms												Net 45 Days	
Evaluated Total												2 Days ARO	\$95,007.56
Cinderlite Trucking Carson City, NV	Road Salt, Wet Course (Bulk)	\$77.00	X	204	=	\$15,708.00	-	\$0.00	=	\$15,708.00	=	\$22,748.72	Fallon, NV
Cinderlite Trucking Carson City, NV	Sea Salt, Clean (Bulk)	\$46.00	X	204	=	\$9,384.00	-	\$0.00	=	\$9,384.00	=	\$16,424.72	Grantsville, Utah
5% Local Vendor Preference												No	\$0.00
Terms												1%/30-Days	\$0.00
Evaluated Total												2 Days ARO	\$39,173.44

Vendor Hauling / Delivery to 1121 Shakori Drive, Meyers, CA 96150

VENDOR	Product Description	Vendor Hauling Rate	X	Tons	=	Hauling Rate	-	Number of Trips	=	Hauling Subtotal	+	Evaluated Total Vendor Hauling + Product	Product Pick-Up Location
McArthur Farm Supply, Inc McArthur, CA	Road Salt, Wet Course (Bulk)	\$195.00	X	204	=	\$39,780.00	x	17	=	\$676,260.00	=	\$691,560.00	Grantsville, Utah
McArthur Farm Supply, Inc McArthur, CA	Sea Salt, Clean (Bulk)	\$204.00	X	204	=	\$41,616.00	x	17	=	\$707,472.00	=	\$724,608.00	Grantsville, Utah
5% Local Vendor Preference												No	\$0.00
Terms												N/A	Net 45 Days
Evaluated Total												2 Days ARO	\$1,416,168.00
Cinderlite Trucking Carson City, NV	Road Salt, Wet Course (Bulk)	\$77.00	X	204	=	\$15,708.00	x	17	=	\$267,036.00	=	\$282,744.00	Fallon, NV
Cinderlite Trucking Carson City, NV	Sea Salt, Clean (Bulk)	\$93.50	X	204	=	\$19,074.00	x	17	=	\$324,258.00	=	\$333,642.00	Fallon, NV
5% Local Vendor Preference												No	\$0.00
Terms												1%/30-Days	\$0.00
Evaluated Total												2 Days ARO	\$616,386.00

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