



# The County of El Dorado

## Chief Administrative Office

Procurement & Contracts Division  
Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 24-725-005  
AVAYA TELECOMMUNICATIONS EQUIPMENT

The apparent low qualified bidders for the subject bid are:

Category I – Telesource Services Inc. of Bolton, MA.  
Category II – Function5 Technology Group of Rochester, NY.

Board of Supervisors Policy C-17, Section 3.3.1, Subsection F, contains the procedure for the protest process. Copies are available upon request.

A purchase order will be issued ten (10) business days following the date this notification is posted on the following websites:

<https://pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.edcgov.us/Government/Contracts/Pages/Bid-Results.aspx>

All bids are on file in the Procurement & Contracts Office and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Rick Blake, Sr. Buyer (530) 621-5873.

2 Thank you for your participation in the competitive bid process.

Purchasing Agent

**BID EVALUATION #24-725-005  
AVAYA TELECOMMUNICATIONS EQUIPMENT**

**CATEGORY I - NEW AVAYA TELECOMMUNICATIONS EQUIPMENT**

Item #	Description	QTY	Price	Ext. Total	Price	Ext. Total	Price	Ext. Total	Price	Ext. Total
1	Avaya J179, 24-Key Self-Labeling Gigabit VoIP Telephone #700513569	25	\$ 140.00	\$ 3,500.00	\$ 150.00	\$ 3,750.00	\$ 144.99	\$ 3,624.75	\$ 129.65	\$ 3,241.25
2	Avaya JEM24 Expansion Module #700514337	2	\$ 125.00	\$ 250.00	\$ 135.00	\$ 270.00	\$ 128.99	\$ 257.98	\$ 103.99	\$ 207.98
3	Avaya J139 / J169 / J179 IP Wall Mount Kit #700513631	10	\$ 21.00	\$ 210.00	\$ 25.00	\$ 250.00	\$ 14.49	\$ 144.90	\$ 14.95	\$ 149.50
4	Avaya B189 IP HD Conference Station, Part #700503700	2	\$ 345.00	\$ 690.00	\$ 410.00	\$ 820.00	\$ 495.50	\$ 991.00	\$ 349.91	\$ 699.82
5	Avaya B100 Series Expansion Microphone for Conference Phone (1 Pair) #700501539	1	\$ 85.00	\$ 85.00	\$ 115.00	\$ 115.00	\$ 97.50	\$ 97.50	\$ 99.95	\$ 99.95
Sub-Total				\$ 4,735.00		\$ 5,205.00		\$ 5,116.13		\$ 4,398.50
LVP			No	\$ -	No	\$ -	No	\$ -	No	\$ -
Prompt Payment Disc.			Net 45	\$ -	Net 45	\$ -	Net 45	\$ -	Net 45	\$ -
Grand Total:				\$ 4,735.00		\$ 5,205.00		\$ 5,116.13		\$ 4,398.50

Name of Firm	Prospect Communications	Network Craze	Function5 Technology Group	Telesource Services, Inc.
City/State	San Diego, CA	East Syracuse, NY	Rochester, NY	Bolton, MA
Telephone	658-459-3200	800-505-2078 x7102	585-295-8900	248-335-3000 x520
Email Address	jeff@prospectcom.com	mfeatherstone@networkcraze.com	-	elteam@tsrc.com
ARO Delivery Time	10 Days	14 Days	6-9 Days	12 Days
LVN Certified?	No	No	No	No
Invoice Terms	Net 45	Net 45	Net 45	Net 45

**BID EVALUATION #24-725-005  
AVAYA TELECOMMUNICATIONS EQUIPMENT**

**CATEGORY II - REFURBISHED AVAYA TELECOMMUNICATIONS EQUIPMENT w/LIFETIME WARRANTY & REPLACEMENT**

Item #	Description	QTY	Price	Ext. Total	Price	Ext. Total	Price	Ext. Total	Price	Ext. Total
1	Avaya J179, 24-Key Self-Labeling Gigabit VoIP Telephone #700513569	25	\$ 120.00	\$ 3,000.00	\$ 125.00	\$ 3,125.00	\$ 98.95	\$ 2,473.75	\$ 119.49	\$ 2,987.25
2	Avaya JEM24 Expansion Module #700514337	1	\$ 70.00	\$ 70.00	\$ 125.00	\$ 125.00	\$ 93.50	\$ 93.50	\$ 48.58	\$ 48.58
3	Avaya J139 / J169 / J179 IP Wall Mount Kit #700513631	1	\$ 21.00	\$ 21.00	\$ 20.00	\$ 20.00	\$ 13.00	\$ 13.00	\$ 14.85	\$ 14.85
4	Avaya B189 IP HD Conference Station, Part #700503700	1	\$ 125.00	\$ 125.00	\$ 150.00	\$ 150.00	\$ 135.00	\$ 135.00	\$ 117.77	\$ 117.77
5	Avaya B100 Series Expansion Microphone for Conference Phone (1 Pair) #700501539	1	\$ 55.00	\$ 55.00	\$ 70.00	\$ 70.00	\$ 49.00	\$ 49.00	\$ 53.53	\$ 53.53
Sub-Total			\$ 3,271.00		\$ 3,490.00		\$ 2,764.25		\$ 3,221.98	
LVP			No	\$ -	No	\$ -	No	\$ -	No	\$ -
Prompt Payment Disc.			Net 45	\$ -	Net 45	\$ -	Net 45	\$ -	Net 45	\$ -
Grand Total:			\$ 3,271.00	\$ 3,490.00	\$ 2,764.25	\$ 3,221.98				

Name of Firm	Prospect Communications	Network Craze	Function5 Technology Group	Telesource Services, Inc.
City/State San Diego, CA	East Syracuse, NY	Rochester, NY	Bohlon, MA	
Telephone 858-459-3200	800-505-2078 x7102	585-295-8900	248-335-3000 x520	
Email Address 858-459-3287	315-679-4277		eTeam@tsrc.com	
ARO Delivery Time < 5 Days	6 Days	6-9 Days	12 Days	
LVN Certified? No	No	No	No	
Invoice Terms Net 45	Net 45	Net 45	Net 45	