



The County of El Dorado

Chief Administrative Office

Procurement & Contracts Division

Phone (530)621-5830

TO: ALL BIDDERS

RE: BID # 24-725-001
Telecommunications Headset Equipment & Accessories.

The apparent low qualified bidder for Category A of the subject bid is Cymbal Communications of Bartlett, IL.

Board of Supervisors Policy C-17, Section 3.3.1, Subsection F, contains the procedure for the protest process. Copies are available upon request.

A purchase order will be issued ten (10) business days following the date this notification is posted on the following websites:

<https:pbsystem.planetbids.com/portal/48157/portal-home>

<https://www.edcgov.us/Government/Contracts/Pages/Bid-Results.aspx>

All bids are on file in the Procurement & Contracts Office and are available to review by appointment between 8:00 a.m. – 12:00 p.m. and 1:00 p.m. – 4:00 p.m., Monday through Friday.

For questions, please contact Rick Blake, Sr. Buyer (530) 621-5873.

Thank you for your participation in the competitive bid process.

KL

Purchasing Agent

#24-725-001 Telecommunicaitons Headset Equipment & Accessories

*Evaluation

			Delivery ARO		Insight Public Sector Chandler, AZ		Function5 Technology Group Rochester, NY		Leepopo Corporation San Antonio, TX		Synergy Telecom, Inc. Indianapolis, IN		Wisecom Technologies Lanham, MD		Hypertec USA Tempe, AZ		Cymbal Communications Bartlett, IL		ICT Resources Roseland, NJ		Questivity Santa Clara, CA		CarIntech Antelope, CA		Focus Camera Brooklyn, NY		RidgeTech Solutions Wauke, IA		Aviate Enterprises McClellan, CA		Telesource Services Bolton, MA		Holzberg Communications Totowa, NH			
			All Items in Stock		7-10 Days ARO		45 Days ARO		3-5 Days ARO		1-2 Weeks ARO		45-60 Days ARO		7 Days ARO		7-14 Days ARO		30 Business Days ARO		14 Days		30 Days		10-20 Days		5-15 Business Days		12 Days		30 Days					
Item	Category A - Headset & Accessories	Description	Part #	Est. Qty.	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price				
1		Poly Savi 7210 Single-Ear, Over-Head, Wireless Headset System.	213010-01	60	\$ 190.62	\$ 11,437.20	\$ 217.50	\$ 13,050.00	\$ 207.60	\$ 12,456.00	\$ 179.93	\$ 10,795.80	\$ 197.13	\$ 11,827.80	\$ 184.05	\$ 11,043.00	\$ 180.00	\$ 10,800.00	\$ 207.63	\$ 12,457.80	\$ 183.42	\$ 11,005.20	\$ 207.45	\$ 12,447.00	\$ 216.00	\$ 12,960.00	\$ 225.00	\$ 13,500.00	\$ 258.62	\$ 15,517.20	\$ 197.75	\$ 11,865.00	\$ 258.00	\$ 15,480.00		
2		Poly Savi 7220 Single-Ear, Over-Head, Wireless Headset System.	213020-01	10	\$ 202.48	\$ 2,024.80	\$ 240.50	\$ 2,405.00	\$ 231.00	\$ 2,310.00	\$ 189.77	\$ 1,897.70	\$ 205.80	\$ 2,058.00	\$ 195.12	\$ 1,951.20	\$ 190.00	\$ 1,900.00	\$ 215.22	\$ 2,152.20	\$ 194.21	\$ 1,942.10	\$ 219.93	\$ 2,199.30	\$ 221.00	\$ 2,210.00	\$ 239.50	\$ 2,395.00	\$ 274.15	\$ 2,741.50	\$ 199.90	\$ 1,999.00	\$ 271.00	\$ 2,710.00		
3		Plantronics Replacement Battery for CS520.	65358-01	0	\$ -	\$ -	\$ 29.00	\$ -	\$ 24.30	\$ -	\$ 24.76	\$ -	\$ 42.78	\$ -	\$ 41.96	\$ -	\$ 21.50	\$ -	\$ 25.99	\$ -	\$ 194.21	\$ -	\$ 24.93	\$ -	\$ 21.00	\$ -	\$ 21.40	\$ -	\$ 38.39	\$ -	\$ 14.95	\$ -	\$ 18.00	\$ -		
4		Plantronics Busy Indicator for Avaya Headset Cables.	65116-02	5	\$ 17.28	\$ 86.40	\$ 23.50	\$ 117.50	\$ 24.30	\$ 121.50	\$ 17.04	\$ 85.20	\$ 16.29	\$ 81.45	\$ 15.20	\$ 76.00	\$ 15.00	\$ 75.00	\$ 17.88	\$ 89.40	\$ 18.56	\$ 92.80	\$ 17.13	\$ 85.65	\$ 22.00	\$ 110.00	\$ 18.00	\$ 90.00	\$ 43.47	\$ 217.35	\$ 22.77	\$ 113.85	\$ 27.00	\$ 135.00		
5		APV-63 EHS Cable for Avaya 9600 & J-Series Phones.	38734-11	100	\$ 51.38	\$ 5,138.00	\$ 55.00	\$ 5,500.00	\$ 61.40	\$ 6,140.00	\$ 52.17	\$ 5,217.00	\$ 37.32	\$ 3,732.00	\$ 48.67	\$ 4,867.00	\$ 48.00	\$ 4,800.00	\$ 55.58	\$ 5,558.00	\$ 51.15	\$ 5,115.00	\$ 50.41	\$ 5,041.00	\$ 65.00	\$ 6,500.00	\$ 59.00	\$ 5,900.00	\$ 99.12	\$ 9,912.00	\$ 51.78	\$ 5,178.00	\$ 67.00	\$ 6,700.00		
6		Poly Replacement Ear Cushion for Headset.	202997-02	5	\$ 3.41	\$ 17.05	\$ 8.00	\$ 40.00	\$ 2.20	\$ 11.00	\$ 1.49	\$ 7.45	\$ 1.50	\$ 7.50	\$ 0.89	\$ 4.45	\$ 1.00	\$ 5.00	\$ 1.39	\$ 6.95	\$ 4.60	\$ 23.00	\$ 3.15	\$ 15.75	\$ 2.00	\$ 10.00	\$ 1.60	\$ 8.00	\$ 12.14	\$ 60.70	\$ 3.99	\$ 19.95	\$ 5.00	\$ 25.00		
Subtotal					\$ 18,703.45		\$ 21,112.50		\$ 21,038.50		\$ 18,003.15		\$ 17,706.75		\$ 17,941.65		\$ 17,580.00		\$ 20,264.35		\$ 18,178.10		\$ 19,788.70		\$ 21,790.00		\$ 21,893.00		\$ 28,448.75		\$ 19,175.80		\$ 25,050.00			
Less:																																				
Discount Terms					Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No	
Local Vendor Preference																																				
Evaluation					\$ 18,703.45		\$ 21,112.50		\$ 21,038.50		\$ 18,003.15		\$ 17,706.75		\$ 17,941.65		\$ 17,580.00		\$ 20,264.35		\$ 18,178.10		\$ 19,788.70		\$ 21,790.00		\$ 21,893.00		\$ 28,448.75		\$ 19,175.80		\$ 25,050.00			
BIDDERS NOTES: Item #3 will not be evaluated due to issues with End of Life on this Product Number Requested.					No Bid Item #3 - End of Life												Item #3 replaced with Part #202599-03																Item #3 - Bid Part #BAIT-CS50			

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Item	Category B: Refurbished	Description	Part #	Est. Qty.	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price				
1		CS520 Stereo Wireless Headset, Dual-Ear, Refurbished.	84692-01	10	\$ -	\$ -	\$ 197.00	\$ 1,970.00	\$ 180.99	\$ 1,809.90	\$ 99.16	\$ 991.60	\$ 128.34	\$ 1,283.40	\$ -	\$ -	\$ -	\$ -	\$ 132.88	\$ 1,328.80	\$ 303.70	\$ 3,037.00	\$ 219.93	\$ 2,199.30	\$ 129.99	\$ 1,299.90	\$ 120.00	\$ 1,200.00	\$ 161.08	\$ 1,610.80	\$ 98.97	\$ 989.70	\$ -	\$ -		
Subtotal					\$ -		\$ 1,970.00		\$ 1,809.90		\$ 991.60		\$ 1,283.40		\$ -		\$ -		\$ 1,328.80		\$ 3,037.00		\$ 2,199.30		\$ 1,299.90		\$ 1,200.00		\$ 1,610.80		\$ 989.70		\$ -			
Less:																																				
Discount Terms					Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No		Net 45		No	
Local Vendor Preference																																				
Evaluation					\$ -		\$ 1,970.00		\$ 1,809.90		\$ 991.60		\$ 1,283.40		\$ -		\$ -		\$ 1,328.80		\$ 3,037.00		\$ 2,199.30		\$ 1,299.90		\$ 1,200.00		\$ 1,610.80		\$ 989.70		\$ -			
BIDDERS NOTES:					No Bid / Item is EOL										No Bid		CS540 is the recommended replacement #84963-01 New Only \$219.00		Two Year Warranty														New Poly Savi 7220 Office, S7220D, Part #213020-01 @ \$265.00			